

AICN Newsletter

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Introducing the IEEE-USA Consultant Finder

In early September, the **IEEE-USA Consultants Database** became the [IEEE-USA Consultant Finder powered by IEEE Collabratec](#), this redesigned service will maintain all the key features of its predecessor: simple and advanced search features, an assignment placement portal, and a full consultant profile for paid subscribers. The [IEEE-USA Consultant Finder](#) also comes with a big visual upgrade—making it easier to use, and web crawlers can now search it, so even more potential clients will be able to find your consultant profile. Additionally, the service is now more friendly to international consultants (those outside of North America) to post their profiles and attract clients. This service will continue to be free for clients, project managers and HR professionals to search for consultants to hire.

IEEE-USA has already alerted current subscribers to this change. Now, we would like every IEEE member to check out our [IEEE-USA Consultant Finder](#). Get in on the gig economy! There is no better, or easier, time to get started, than during the IEEE membership renewal period. Just add the [IEEE Consultants Network Membership Premium](#) into your cart, when you renew your IEEE membership.

This step allows your IEEE Collabratec profile to be listed in the IEEE-USA Consultant Finder.

The visual upgrade makes the Consultant Finder easier to use, and will attract even more clients, project managers and HR professionals to search for a consultant or [post a consulting or contract assignment](#).

Current “Membership Premium” subscribers, log in via [IEEE Collabratec](#) (or the IEEE Collabratec App) to review your profile, if you have not done so already. We have ported your information from the old database, but it is the perfect time to update your profile and take advantage of new features—like adding a photo; uploading a short biography; and listing your desired salary, or hourly rate.

IEEE-USA will be scheduling a free webinar soon, so we can personally outline the new features of this service. So again, welcome to the [IEEE-USA Consultant Finder](#)! Thank you to those that have subscribed to this service; we hope you like the new look and upgrades! For IEEE members who have not yet subscribed, we hope you take a closer look at this service. ■

For questions, comments or submissions
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<https://ieeusa.org/careers/consultants/>

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IEEE-USA Consultants Fee Survey Report—2018 Edition

Since 1972, IEEE-USA has conducted surveys of U.S. IEEE members' compensation. It implemented separate surveys, focusing on consultants' compensation, in 1998. Except for the years 1999-2001, 2003, 2005 and 2008, IEEE-USA has published this report. With the exception of 2009, all surveys were stand-alone surveys. All findings in this report represent only those IEEE members who identified themselves as self-employed consultants. For purposes of this survey, such participants are defined as the 457 individuals who indicated 50 percent, or more, of their consulting hours came from working independently, with partners, or incorporated.

The information provided is critical for consultants' success--such as a general profile of an IEEE consultant; top areas of consultant services; and the median hourly rate consultants charge. This Report is one of a kind, and we believe it should be in the library of all IEEE independent consultants.

Purchase the [IEEE-USA Consultants Fee Survey Report—2018 Edition](#) today!



It's Not Too Late to Attend the IEEE-USA Consultant Workshop in Melbourne, FL

The Alliance of IEEE Consultants Network Coordinating Committee (AICNCC) wants to let you know that they are collaborating with the IEEE Melbourne and Canaveral (Florida) Sections to conduct a full day consulting workshop on Saturday, October 27. Click [here](#) for [registration information](#).

This full-day workshop will cover topics that interest both novice and experienced consultants providing insight and tips on how to be a successful independent consultant. Presentations include advice on networking, overviews of how to run a successful consultant practice, and financial advice to help better manage periods between contracts.

We're calling on all those IEEE member in Florida who are considering entering the gig economy to attend our workshop. The information provided will put you a step ahead of your peers. Again, click [here](#) for [registration information](#).

Should Consultants Manage Company Employees?

A recent web post from the [Society for Human Resources Management \(SHRM\)](#), the world's largest HR professional society, provides guidance to its members about whether they should allow independent consultants to supervise regular employees. Read, "[Can an independent contractor or a consultant manage company employees?](#)" to see what they advise.



The GIG ECONOMY

From The Institute

Top-Paying Jobs in the Gig Economy are in Tech

As employers look more to consultants and freelancers, our "Gig Economy" continues to show itself as another work option for technology professionals. [The Institute](#) says that the top paying jobs or gigs are in the tech field. Click [here](#) for the details.



Best Gig Economy Apps: 50 Leading Apps

Find Work and Live the Gig Economy Lifestyle

This list of [Gig Economy Apps](#) are mostly directed at millennials looking to work multiple, short-term, low-skilled jobs (gigs). However, engineering consultants may want to scroll through this [blog post](#). One or two Apps might benefit *all* independent consultants.